



Senior Development Director – Corporate Partnerships

The Greater Colorado Council is hiring an experienced fundraising professional. If you know a development person who excels in the cultivation and solicitation of corporate partnerships, and is passionate about youth development, please let them know that we are hiring.

Senior Development Director Role

As the Senior Development Director, Corporate Partnerships, you will work with some of the community's top businesses. Using a donor-centric approach, you will develop relationships to grow the mission of Scouting and find giving opportunities that match both organization needs and donor passion. This position is responsible for \$800,000 - \$1,000,000 in revenue through special event sponsorships and program support. Working with the Event Coordinator, the Senior Development Director will guide volunteer committees on sponsorships to reach attendance and financial support objectives.

Qualifications

- Bachelor's Degree and 5+ years of fundraising experience with demonstrated results in corporate partnerships
- Able to operate both independently and as an active participant in team-based strategies
- Excellent written and verbal communication, and presentation skills
- Knowledge of fundraising strategies, trends, and best practices
- Possesses excellent relationship management and interpersonal skills; the ability to work effectively with donors, corporate leaders, volunteers, and staff
- Able to work varied hours when necessary to achieve positive objectives
- Believe in the BSA and subscribe to its principles and standards

Compensation and Benefits

The Greater Colorado Council offers a benefits package considered to be among the best in the nonprofit sector. The package includes major medical, dental, vision, and prescription coverage in addition to long-term disability, accident, life insurance, and a matching contribution plan towards your retirement. The starting range is \$70,000 - \$85,000 annually based on qualifications.

To learn more about working with the Boy Scouts of America, visit the national employment page on the Boy Scouts of America website at www.scouting.org. To apply for this position, submit your resume and cover letter to Lisa Unger at Lisa.Unger@scouting.org.