



## Development Director – Strategic Gifts

The Greater Colorado Council is hiring an experience fundraising professional. If you know a development person who is experienced in the cultivation and solicitation of major gifts, and is passionate about youth development, please let them know that we are hiring.

### Development Director Role

As the Development Director for Strategic Gifts, you will work with some of the community's top leadership both individually and through corporate giving opportunities. Using a donor-centric approach, you will develop relationships to grow the mission of Scouting and find giving opportunities that match both organization needs and donor passion. This position will also help create a leadership series assisting in the identification of community leaders, interviews and publishing videos or written articles.

### Qualifications

- Bachelor's Degree and 5+ years of fundraising experience with demonstrated results in major gifts
- Able to operate both independently and as an active participant in team-based strategies
- Excellent written and verbal communication, and presentation skills
- Knowledge of fundraising strategies, trends, and best practices
- Possesses excellent relationship management and interpersonal skills; the ability to work effectively with donors, corporate leaders, volunteers, and staff
- Able to work varied hours when necessary to achieve positive objectives
- Believe in the BSA and subscribe to its principles and standards

### Compensation and Benefits

The Greater Colorado Council offers a benefits package considered to be among the best in the nonprofit sector. The package includes major medical, dental, vision, and prescription coverage in addition to long-term disability, accident, life insurance, and a matching contribution plan towards your retirement. The starting range is \$60,000 -75,000 annually based on qualifications

To learn more about working with the Boy Scouts of America, visit the national employment page on the Boy Scouts of America website at [www.scouting.org](http://www.scouting.org). To apply for this position, submit your resume and cover letter to Lisa Unger at [Lisa.Unger@scouting.org](mailto:Lisa.Unger@scouting.org).